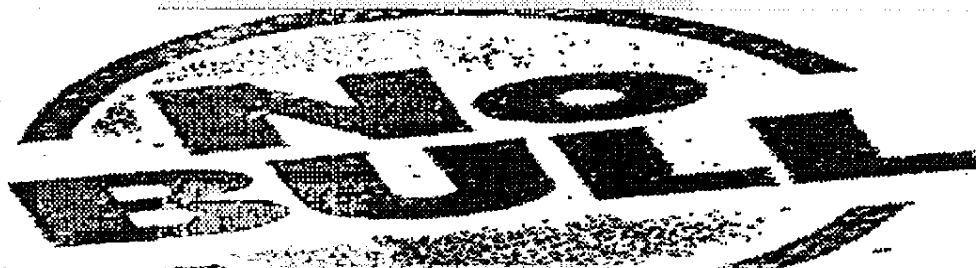


NORTH JERSEY



## LOCAL PERFORMANCE CONTEST

<u>ITEM PLACED</u>	<u>POINT VALUE</u>
LARGE PASTER OR EQUAL SIZE	1
PLASTER MASTER = 10 PASTERS IN 1 CALL	BONUS 75
FLOOR MAT	5
WALL / WINDOW PRICER	5
* ANY NO BULL DECAL	5
ASH TRAY	5
* METAL SIGN	5
* CHANGE MAT	5
* BANNER	5
CEILING LOGO	5
* TEMPORARY WINSTON DISPLAY	50
* CONSUMER MISSION	10

### DISTRIBUTION BONUS POINTS

* WIN BOX, LT BOX	100 EACH
* WIN LT BOX 100, ULTRA BOX, ULTRA 100 BOX	200 EACH

POINTS WILL BE AWARDED FOR ATTAINING DISTRIBUTION GOALS

**Reporting -** Retail Rep will report in the Poqet computer

Paper = Pastors & Plaster Masters

Example 3 Pastors = 3 Paper      Plaster Master = 85 Paper (75+10)

Floor Mat, Wall/Window, Decal, Ash Tray, Metal Sign, Change Mat, Banner, Ceiling Logo = Other

Temporary Display = Win Pack Display

Consumer Mission = Consumer Mission

**Contest Dates: AUGUST 4 - SEPTEMBER 26**

**Prizes -** Team with the highest point total will share

### SALES / RETAIL REP TEAMS

1st Place = \$400

2nd Place = \$200

3rd Place = \$150

### \* TERRITORY REPS

1st Place = \$150

2nd Place = \$50

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